



Astro Pacific Pte Ltd is a leading International Freight Forwarding & NVOCC company with extensive coverage throughout Australia, New Zealand, Malaysia, China, Japan, Hong Kong, Indonesia, India, Korea and rest of Asia. Our Singapore office has two main divisions (Shipping & Warehousing) which provides complementary services. We are currently expanding and due to our expansion we require outstanding individuals with drive and vision to join us & our group of companies.

For more information, please visit our website at <http://www.astro-pacific.com>

Due to our expansion we have immediate vacancies for the following positions:

Marketing Executive

Responsibilities:

- Experienced Sales-person with proven track record.
- Aggressive 'Hunter' with excellent contacts.
- Communicates clear and efficiently, externally as well as internally.
- Expands existing business whilst maintaining existing accounts.
- Develop and introduce sales strategies and marketing plans.
- Carry out research and market intelligence
- Source for new customers and develop related business potential together with our overseas offices and/or appointed agents.
- Obtain feedback from customers regarding our services.
- Following up on cold-calls to potential prospects.

Requirements:

- Self-driven and motivated individual, results-oriented and able to work towards tight deadlines with a strong sense of responsibility.
- Aggressive, customer-focused & result-oriented with good clientele base.
- Minimum GCE 'O' level qualification with at least 1-2 years of sales-experience in freight forwarding or logistics.
- Has a very good command of English and is highly proficient in MS Office applications.
- Dynamic, self-motivated and persevering
- Possess strong analytical and problem-handling skills
- Possess very good communication, interpersonal and negotiation skills
- Possess with own vehicle with class 3 license.
- Demonstrates strong sense of initiative with the ability to work independently as well as a team player
- Applicants should be Singaporean citizens or permanent residents.
- Excellent interpersonal, presentation & time management skills.
- Full-Time positions available

HOW TO APPLY:

Interested applicants, pls email your detailed resume in MS Word format (with the below info) to hr@astro-pacific.com

- Position Applied for;
- Current monthly salary;
- Expected monthly salary;
- Reasons for leaving current & previous employment;
- Availability / Notice period required; &
- A recent passport-sized photo.

We regret that only shortlisted candidates will be notified